

Empowering Attorneys

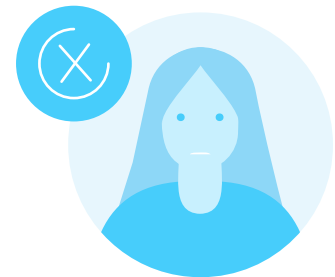
A Game-Changing Approach to Knowledge Search

In law firms worldwide, finding the right starting points for a matter is a time-consuming, trial-and-error process. iManage Insight+ offers a faster and easier alternative.

 share shares **association** share**holders** agreement share **option** plan share **capital**

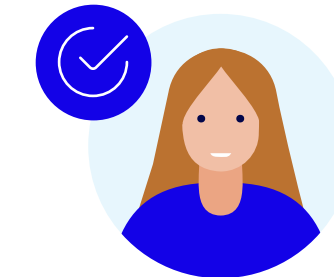


A Partner tells you to draft an employment agreement for an executive. **Where do you start?**



The old way a year ago

1. Browse the DMS for your Partner's shared folder. Sift through outdated documents for 'employment contract.'
2. Search a practical law service. There are some usable service agreement templates that need work.
3. Search the entire DMS – and get tens of thousands of results... Finally narrow to 3-4 adjacent examples from other sectors and missing provisions.
4. Start a risky first draft of an old contract, clauses from other documents, definitions from scratch, and your own cross references and formatting.



Now with Insight+

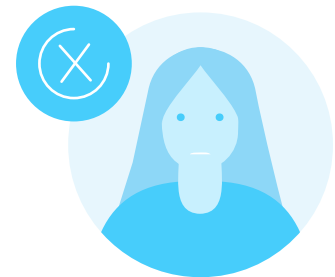
1. You Select Knowledge Locator and filter by employment, then executive contracts.
2. This returns several clearly maintained best practice templates your firm has approved.
3. When you open this template, Insight+ links to everything you need: drafting notes on proper verbiage, a how-to guide, a relevant task list, and most recent guidance on drafting non-competes.



Hours of time saved, Peace of mind.



You've started the draft, but it's far from client-ready.



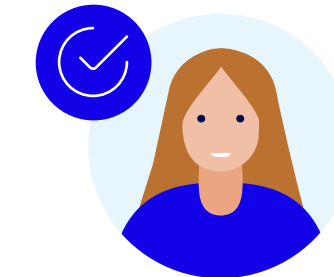
The old way a year ago

1. Email colleagues asking for an example of a contract with a non-compete clause draft since the case law changed. Responses are few and unhelpful.

2. Search online for guidance on the effects of the recent case law decision.

3. Next, reference Practical Law to identify what's missing.

4. You save the matter files as first drafts and email your Partner at 9pm.



Now with Insight+

1. Run another search in Insight+, this time filtering by 'Healthcare' to get sector-specific examples.

2. Results show examples of wording tailored to sector-specific employment contracts.

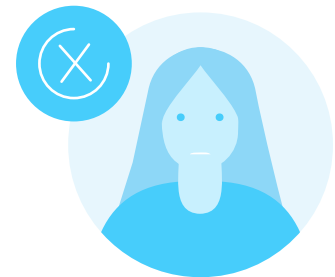
3. You incorporate them into your draft and send version 1 to the Partner before 5pm.

Expert guidance without the embarrassment of asking "silly" questions.





The Partner sends you redlines, comments, and references other example contracts. **But where do you find them?**

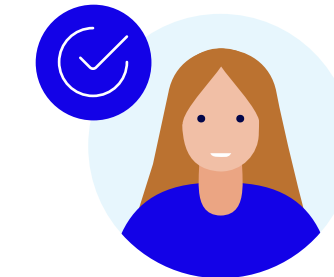


The old way a year ago

1. Search the DMS for examples again; no luck. You message a colleague — they find them, but you lack access permissions.

2. Your colleague sends you relevant parts of the contract, linking to another seemingly relevant contract.

3. Version history reveals this was started from a template another employment partner had on a shared drive...



Now with Insight+

1. You search with Knowledge Locator using clause- and situation-specific keywords and phrases the Partner mentioned.

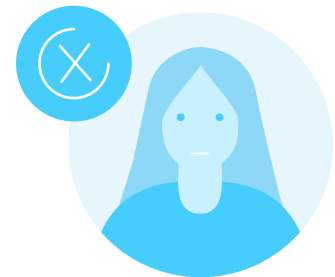
2. You easily find the examples and revise.

Fewer revision cycles,
More focus on
important work.





Drafts are due today. **Do you have everything ready?**

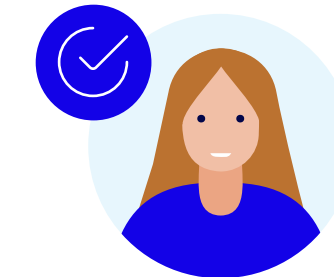
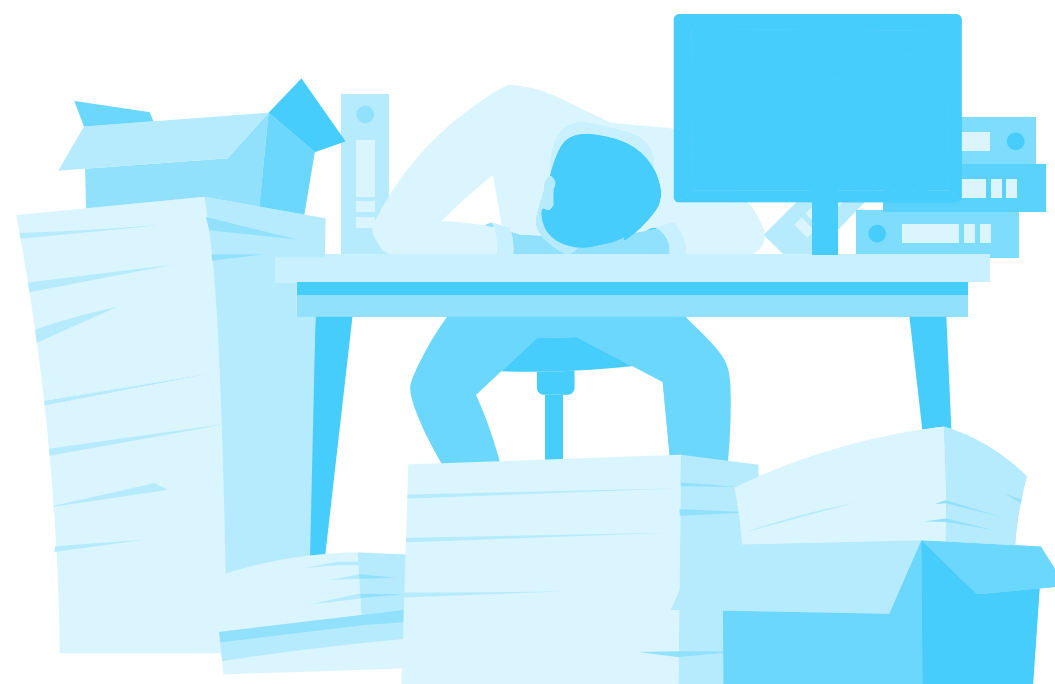


The old way a year ago

1. Now into a second draft, not sure what to include, you dig through the DMS a third time. After almost an hour, no luck...

2. Give up and consult the Partner, who distractedly provides further direction.

3. You email the client an edited draft and related documents.



Now with Insight+

1. While waiting for the Partner, you work ahead to find next steps.

2. You find a checklist in Insight+ linking to examples and templates for Executive appointments and share with the Partner.

3. You email the Partner, suggesting that the client should consider a separate IP assignment with the documents attached.

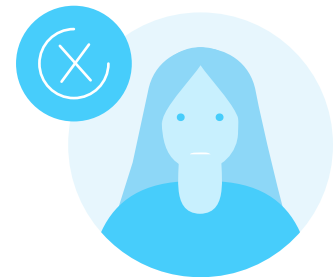
4. Pleased with your foresight, the Partner approves the employment contract draft and the IP assignment.



Fewer non-billable hours and a faster learning curve.

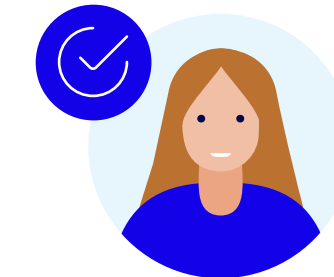


Now, you wait for client feedback... **But what next?**



The old way a year ago

1. The Partner calls you in, highlighting critical gaps, and walks you through proper process.
2. That afternoon, you and the Partner exchange another round of redlines, finally sending to the client in late evening.
3. Your Partner remembers she has an outdated, offline checklist for this type of contract and sends it to you.
4. At least you have something for next time. No guarantee other partners adhere to the same process...



Now with Insight+

1. The client provides simple redlines directly. You quickly co-author changes to the documents with the Partner.
2. The Partner gives the go-ahead and directs you to the how-to DocuSign guide in Insight+.
3. In 30 minutes, it's final, and in the client's hands to sign.

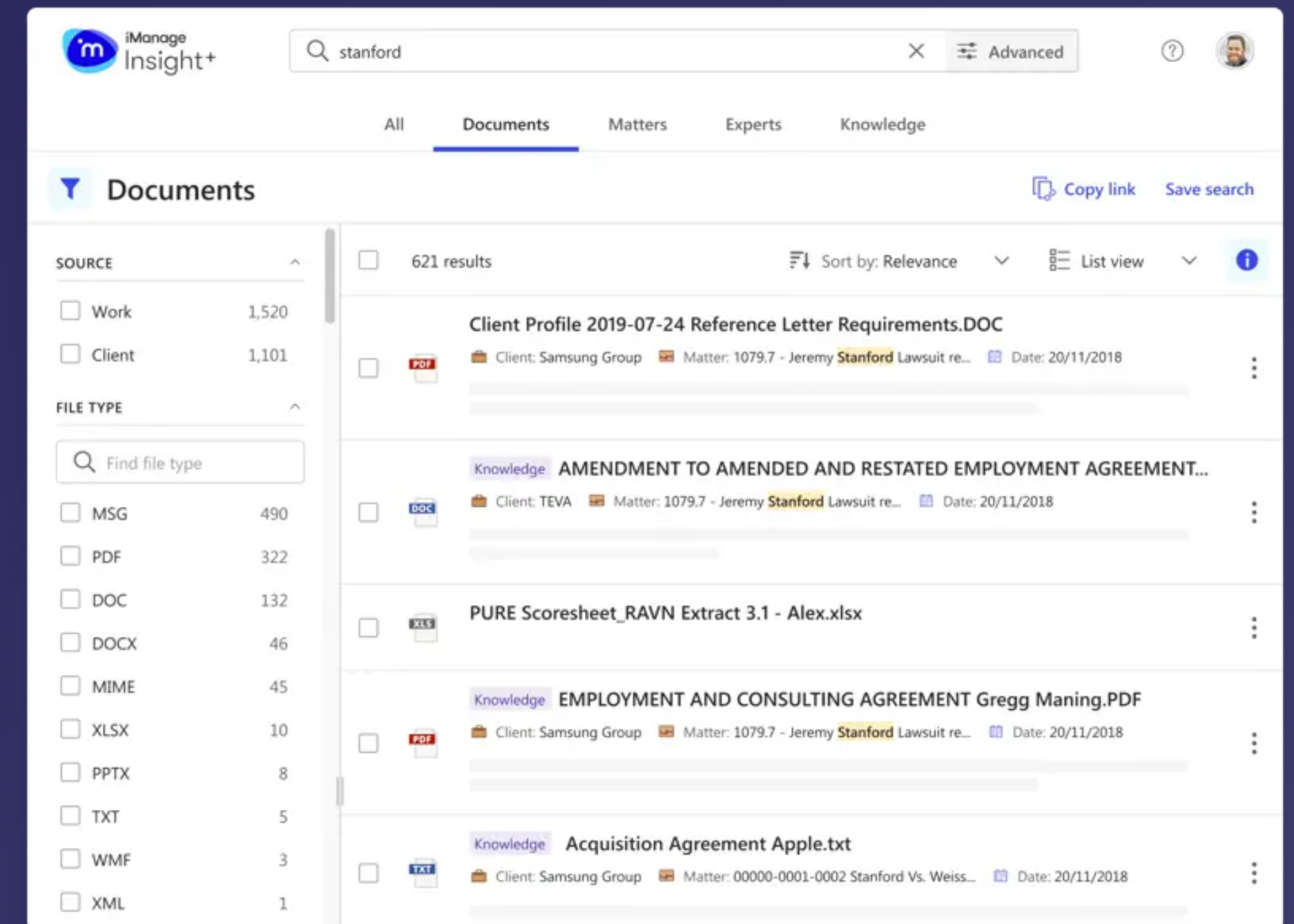
**Faster results =
Happy clients
& happy lawyers.**



Tired of the old way?

Learn how Insight+ can save you time and create a better client experience.

See it in action



About iManage: iManage is the knowledge work platform that helps organizations to uncover and activate the knowledge that exists in their business content and communications. By leveraging the context of information and data, iManage goes beyond basic productivity, empowering data-driven insight that drives successful business decisions and outcomes. Visit www.imanage.com to learn more.