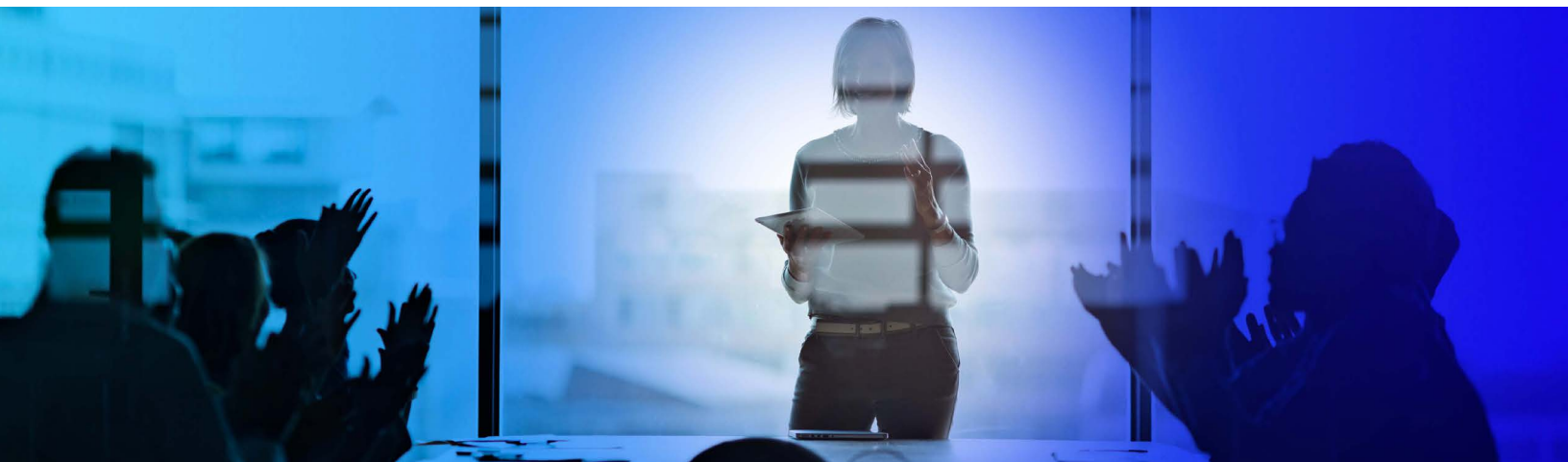


Farroco Abreu Advogados embraces cutting-edge document management in the cloud

Brazilian law firm supports its attorneys and protects its clients by moving to the iManage knowledge work platform

**Industry:**

- Legal

Headquarters:

- São Paulo, Brazil

iManage footprint:

- iManage Work 10 in the Cloud
- iManage Share

Partner:

- Docwise provides consulting, training, support, and implementation services centered around document and content management to clients in Brazil.

Farroco Abreu Advogados wanted a cloud-native document management platform from its inception to keep its data highly secure and easily searchable for authorized users. After evaluating the available solutions, they chose iManage Work 10 in the Cloud, whose strong reputation among Brazilian legal firms made the decision easy. They partnered with Docwise, a well-regarded iManage partner in Brazil, to implement the solution and haven't looked back since. With their files secure, well organized, and accessible, Farroco Abreu Advocates can give client matters their undivided attention.

Founded in 2019, [Farroco Abreu Guarnieri Zotelli Advogados Associados](#) (F/A) is a midsize law firm that advises local and international clients by offering multidisciplinary legal solutions with a comprehensive practice focused on business law. F/A meets client demands across multiple fronts with innovative strategies.



We looked at a few other solutions, but iManage has the best structure for managing documents in a law firm, and its search capability is powerful."



Vanessa Machado Silveira, Partner, Farroco Abreu Advogados

- **Business outcomes:**
- Flexible, intuitive document management
- Lawyers are productive and efficient
- Client data is safe and secure
- Amazing local support team



iManage gives us an up-to-date, searchable document repository to keep lawyers productive. We never lose time looking for documents. It's also flexible and intuitive, so it supports different ways of working while standardizing firm data."

**Vanessa Machado
Silveira, Partner, Farroco
Abreu Advogados**

The business challenge

The best choice for a secure, sustainable experience

Farroco Abreu Advogados was founded on principles that combine technological innovation, social responsibility, and the full integration of its professionals into a single, collaborative team — promoting constant communication, synergy, and a client-centered approach. From the outset, the firm invested in aligning technology and human capital to ensure high-quality, efficient, and coordinated legal services. With comprehensive knowledge and innovative strategies, it delivers tailored solutions and acts as a true partner to its clients and their businesses.

"We have a high volume of complex documents across multiple practice areas, so it's important to strike the right balance between helping our people be more productive and reassuring clients that their data is secure," explains Vanessa Machado Silveira, Partner at Farroco Abreu Advogados. "We need to be able to surface the right data very quickly. If a client calls, there's no time to ask around to find their documents. We need to be able to find and open the right files in seconds."

F/A was looking for a cloud solution, which they viewed as more sustainable than on-premises technology and one that would also support remote working.

Many partners at F/A have prior experience using the iManage platform. That familiarity helped make it an obvious choice for the firm to manage its trove of documents.

The solution

Well-organized documents support staff productivity

The team evaluated other solutions on the market, but it only strengthened their resolve to go with iManage. "We looked at a few other solutions, but iManage has the best structure for managing documents in a law firm, and its search capability is powerful," recalls Machado Silveira.

The firm partnered with [Docwise](#) to set up [iManage Work 10](#) in the [Cloud](#) as its central document repository. All client data is securely stored on the platform. Lawyers have a personal folder for their private files, which helps encourage them to save all their documents in iManage.

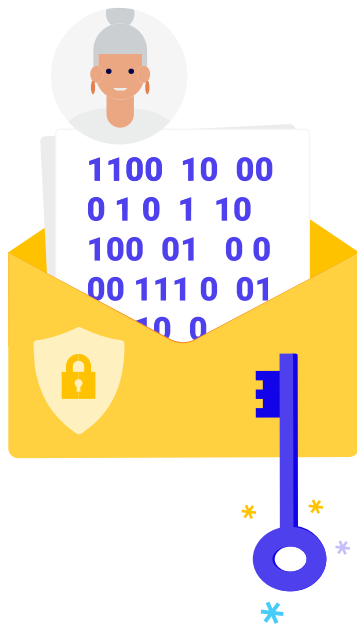
Machado Silveira says having iManage Cloud infrastructure during the pandemic helped the firm to keep running seamlessly. "Today, in our hybrid work environment, it continues to support us by enabling secure access to our database from anywhere in the world," she adds. "This flexibility contributes to a healthier work-life balance for our team."

"Docwise has been an amazing partner to us from the start," says Machado Silveira. "They understand our firm and our challenges so well that they proactively suggest the most efficient ways of doing things." For example, Docwise suggested they reorganize and simplify the structure of their data and establish a standard F/A format.



We're a midsize law firm in Brazil, and when our international clients see that we use iManage, it reinforces our commitment to providing a polished and professional service. It also reflects our focus on security and confidentiality."

**Vanessa Machado
Silveira**, Partner, Farroco
Abreu Advogados



Docwise also supports the firm's daily use and decisions to better use iManage. (F/A) integrated the [iManage platform](#) with the firm's practice management tool on the partner's advice. "Integrating other systems with iManage makes life so much easier," says Machado Silveira. "We don't have to switch between systems to manage our cases, and we use consistent document structure and naming conventions across client files and time sheets."

That consistency is especially important when new starters are learning to use the platform. The firm runs regular iManage training sessions with Docwise — both to onboard new hires and to ensure all staff know how to best use its features.

The business outcomes

Competitive legal services clients can trust

F/A's staff all work in iManage, and they all love using it. Having well-organized documents helps them work more efficiently, and the [co-authoring tool](#) makes collaborating on live documents a breeze.

"iManage gives us an up-to-date, searchable document repository to keep lawyers productive. We never lose time looking for documents," says Machado Silveira. "It's flexible and intuitive, so it supports different ways of working while standardizing firm data."

F/A also uses iManage to demonstrate compliance with data protection requirements to clients. Anytime a client wants proof that the environment is secure and compliant, F/A can pull a report outlining how iManage keeps their data safe.

"Clients trust us with their data. With iManage, they don't have to take our word for it that the environment is secure. We can offer total reassurance that only authorized personnel can access and edit their documents," reveals Machado Silveira.

As small and midsize firms increasingly recognize the value of document management, worldwide, F/A stands out as a confident adopter.

"We're a midsize law firm in Brazil, and when our international clients see that we use iManage, it reinforces our commitment to providing a polished and professional service," concludes Machado Silveira. "It also reflects our focus on security and confidentiality."

About iManage™

iManage is dedicated to Making Knowledge Work™. Our cloud-native platform is at the center of the knowledge economy, enabling every organization to work more productively, collaboratively, and securely. Built on more than 30 years of industry experience, iManage helps leading organizations manage documents and emails more efficiently, protect vital information assets, and leverage knowledge to drive better business outcomes. As your strategic business partner, we employ our award-winning AI-enabled technology, an extensive partner ecosystem, and a customer-centric approach to provide support and guidance you can trust to make knowledge work for you. iManage is relied on by more than one million professionals at 4,000 organizations around the world. Visit www.imanage.com to learn more.