

Midsize Portuguese law firm revolutionizes its litigation using the iManage Cloud platform

Rogério Alves & Associados uses historical knowledge to tap into insights from anywhere, and collaborate seamlessly with iManage Work 10



Industry:

- Legal

Headquarters:

- Lisbon, Portugal

iManage footprint:

- iManage Work 10 in the Cloud
- iManage Drive



About ROOX:

ROOX is an IT consultancy agency founded in 2001. Based in Portugal, it provides innovative products and solutions for the legal sector.

With the iManage Cloud and new ways of working, Rogério Alves & Associados has revolutionized its approach to litigation. The firm wanted a better way to collaborate than just passing files back and forth. It needed access to documents while lawyers were in court with no WiFi, and a search function powerful enough to surface historical insights from decades of data. With iManage Work 10, lawyers can co-author documents, access them from anywhere, on any device, and download case files to iManage Drive before court begins for access during trial. The firm is more client-centric than ever and honing its competitive edge.

Rogério Alves & Associados was founded in 2013. The midsize Portuguese law firm is dedicated to defending the interests of its clients. Its mission is to provide competent, long-term support to clients. Its lawyers are skilled in providing consultancy to resolve cases without the need for litigation.



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Bárbara Marinho e Pinto
Partner, Rogério Alves & Associados



Business outcomes:

- Facilitates offline access in court
- Improves work/life balance
- Elevates collaborative work
- Supports intern and peer learning

The business challenge

Harness the power of people

Rogério Alves & Associados employs talented lawyers with a range of specialist knowledge. They need to collaborate effectively to give clients the best legal advice as quickly as possible. They may even need to tap into the firm's historical documents to draw insights from similar cases or seek out past precedents. Without a purpose-built document management platform, that can be difficult.

"If I'm working on a domestic violence case and need to protect a child, I'll work with an expert from family law," explains Bárbara Marinho e Pinto, a Partner at the firm. "When we had a file share on a Windows server, one of us would prepare a document and email it to the other to make notes or ask for revisions."

This was time-consuming and frustrating, and Rogério Alves & Associados realized a co-authoring tool would make collaborating on cases much easier. They also knew they needed to move to the cloud, while preserving offline capabilities. Like many Portuguese firms, their lawyers often work from courthouses with no WiFi, which means printing reams of documents or bringing handwritten notes, or both.



With decades of data locked away on a file server, access to the accumulated historical knowledge of the firm was quite limited. "Our managing partner has 30 years' experience in the field. He can't be involved in every case, but we can all learn a lot from his case files," Pinto adds. Finding relevant information quickly, however, requires a technological solution.

The solution

Make knowledge work, any time, any place

Rogério Alves & Associados have worked with iManage partner **ROOX** since the firm was founded. ROOX used its in-depth knowledge of how the firm works and listened to lawyers' pain points to suggest a solution — modernizing the workplace with a comprehensive cloud-native document management system.

ROOX presented two options to consider: **iManage Work 10 in the Cloud**, and an InTapp solution. Another option considered by Rogério Alves & Associados consisted of a system built by a small local company.

"iManage has a great reputation among other firms, and ROOX has extensive experience with the platform," says Pinto. "We liked the technical capabilities compared to InTapp, and we felt safer with iManage than with the lesser-known local company. Data security is one of the most important considerations for a criminal defense lawyer."

The firm was pleasantly surprised by the ease of implementation. ROOX set up the integrations with Microsoft Office apps, including Copilot, and worked with Pinto as the dedicated iManage champion. Together, they tailored the implementation to suit the firm's objectives.

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Partner, Rogério Alves
& Associados

They jettisoned a plan to cap the data allowance per user, for example, to ensure that historical documents would be migrated into iManage.

"At first, we were worried about overloading the system," Pinto explains. "But we've got 10 years of cases under our belts, and iManage Cloud scales so easily, it only made sense to use that to our advantage."

With the migration complete, everyone at Rogério Alves & Associados now uses [iManage Work](#). Lawyers love the co-authoring feature, which means they can work with others collaboratively on a document in real time. This is particularly useful for training interns, who can learn and receive support from their more experienced colleagues while correcting live documents.

[iManage Drive](#) has also been a game changer. Lawyers can access all documents relating to the case they're working on while they're in court. "iManage Drive is a huge advantage for any firm in Portugal dealing with areas of low connectivity, such as our law courts," Pinto comments.

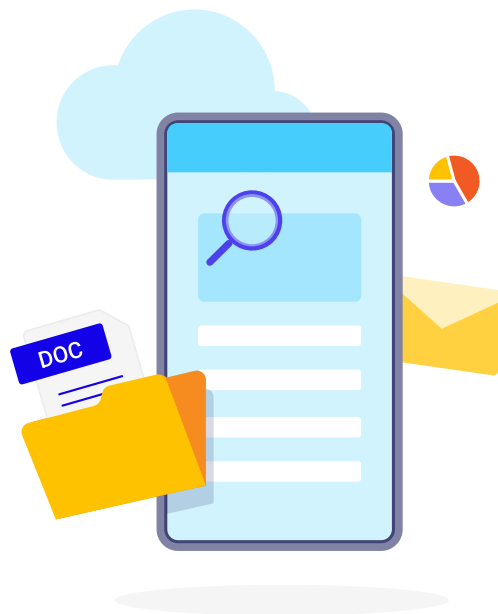
In fact, mobility in general has increased significantly. Lawyers can securely access iManage from any computer, whether they're at home, in the office, or traveling.

The business outcomes

Revolutionary levels of productivity

By implementing the iManage platform, Rogério Alves & Associados feel they've revolutionized their whole work culture. Lawyers can work from anywhere on a mobile device without having to carry their laptop with them. They collaborate easily on documents. They've eliminated the stress of late nights in the office, which has significantly impacted lawyers' sense of work-life balance. And they no longer need to carry printouts or pens and paper to court.

"Access to iManage from anywhere is wonderful," Pinto enthuses. "The freedom and flexibility are perfect for remote working and give us peace of mind on vacation. And co-authoring is just the best. With version control, document edits are traceable, so I can see exactly who's worked on what and the changes they've made."





The comprehensive search feature has also been a hit. The firm catalogs its documents by author and document type, so staff can find things easily when doing research for their cases.

“With iManage we can learn from each other and be more consistent in how we approach our cases,” explains Pinto. “My interns can look at my documents and see not just what I write, but how I present things. That helps to elevate the standard of work across the whole firm.”

While different departments have their own templates and writing styles, having them visible in iManage makes it easier to identify and adopt universal best practices, which strengthens and enhances the firm.

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That means all the lawyers can make better use of the firm’s deep historical knowledge, which gives them a competitive edge. With an archive of valuable insights at their fingertips, 24/7, lawyers can work faster and be more effective for their clients.

Crucially, the iManage Cloud is also a highly secure platform, so Rogério Alves & Associados knows this trove of information is staying within the firm for good. “iManage helps us protect our heritage and intellectual property,” says Pinto. “There’s no risk of losing knowledge when someone replaces their computer or leaves the firm.”

About iManage™

iManage is dedicated to Making Knowledge Work™. Our cloud-native platform is at the center of the knowledge economy, enabling every organization to work more productively, collaboratively, and securely. Built on more than 30 years of industry experience, iManage helps leading organizations manage documents and emails more efficiently, protect vital information assets, and leverage knowledge to drive better business outcomes. As your strategic business partner, we employ our award-winning AI-enabled technology, an extensive partner ecosystem, and a customer-centric approach to provide support and guidance you can trust to make knowledge work for you. iManage is relied on by more than one million professionals at 4,000 organizations around the world. Visit www.imanage.com to learn more.