



## BENEFITS

- Eradicates human error
- Staff can be redeployed to more productive & rewarding tasks, leading to improved morale within the team
- Reduces the department's cost, delivering improved margins and/or enabling more competitive pricing

Real Estate organizations have accumulated vast amounts of data over the years. Some of this data is stored in a structured format but the majority is stored in documents, PDFs and other formats across the organization. Having the ability to cross reference, categorize and summarize all of this structured and unstructured information enables the business to ensure compliance and consistency of lease agreements and rent reviews as well as set in place business development strategies.

## Manual Data Extraction from Real Estate Documentation

Data extraction from Real Estate documentation often has to be done manually, which can lead to several disadvantages:

- Time consuming with results having to be manually crosschecked due to inconsistencies and/or human error.
- Lengthy processes mean that some firms need to hire additional temporary staff or pay employees overtime in order to meet tight deadlines, which can be costly.
- Humans tend to find the task uninteresting, leading to low morale and high staff turnover within teams.

## iManage Extract for Real Estate

iManage Extract, an application built on iManage RAVN, can automatically extract requested data points from huge stacks of documents (including scanned PDFs) such as leases, tenancy agreements or Land Registry documents etc. For example, data points including names, addresses, length and expiry of lease. A summary of this data is then automatically exported into a desired business output.

## IMANAGE INDUSTRY AWARDS



INNOVATIVE SOLUTION PROVIDER OF THE YEAR



IT SECURITY PROVIDER OF THE YEAR



SUPPLIER OF THE YEAR (TECHNOLOGY)

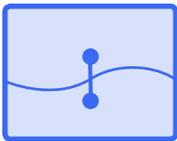


BEST USE OF TECHNOLOGY

## Commercial Real Estate Data Extraction

iManage Extract can automatically read through thousands of competitors property PDF marketing brochures and extracts key data points including names of tenants, dates when the tenancy agreements end, price per square foot etc.

## MANAGE ALL CLIENT WORK PRODUCT IN SINGLE UNIFIED ELECTRONIC MATTER FILES BY CLIENT AND ENGAGEMENT



### IMANAGE WORK PRODUCT MANAGEMENT

#### Document + Email Management

- **iManage Work:** Secure document and email management
- **iManage Share:** Secure, governed file sharing and collaboration

#### RAVN Artificial Intelligence

- **iManage Extract:** Automatic extraction of critical business information from large volumes of documents and unstructured data sets
- **iManage Insight:** Enterprise content search and analysis
- **iManage Classify:** Intelligent categorization of large volumes of business data

#### Security + Information Governance

- **iManage Security Policy Manager:** Need-to-know security policies at scale
- **iManage Threat Manager:** Data protection from internal and external threats
- **iManage Records Manager:** Electronic and physical records management without professional user burden

#### Follow iManage via:

-  [twitter.com/imanageinc](https://twitter.com/imanageinc)
-  [facebook.com/imanageinc/](https://facebook.com/imanageinc/)
-  [vimeo.com/imanage](https://vimeo.com/imanage)
-  [linkedin.com/company/imanage](https://linkedin.com/company/imanage)

**Blog:** [imanage.com/blog/](https://imanage.com/blog/)



The application enables you to preview your results and perform in-document searches. When the application is unable to locate a data point it will inform the user (this is usually due to a badly scanned document or the data not actually being present).

iManage Extract can even extract data from tables present in brochures as well as extracting images, such as signatures.

### Sale of Shopping Malls

Typically, shopping centers have two large retail outlets on either end. The terms of their leases are very different from the smaller businesses in between, which can be problematic when selling shopping centers.

iManage Extract easily shows what the most standard lease is and what are the standard lease terms.

Produces a cluster map representing leases. The larger the 'lease circle' the higher the financial value. The cluster map clearly identifies which is the most standard lease in the center and how far other leases differ from the standard that you can work from moving forward.

It has the ability to identify and extract desired key data points from these leases, which can be completely customizable. Once the information has been extracted it can be exported into a range of outputs.

### Title Deed Extraction

There are often lengthy manual processes of going through Land Registry documents to extract data. These documents are very structured, allowing iManage to create a fully automated process with iManage Extract. BLP used this technology to aid them in serving Light Obstruction Notices.

iManage Extract for Real Estate automatically reads through these documents and extracts the requested data points. If any information is missing then the system will automatically cross-check with Companies House and populate the missing fields.

The data is then pulled out into a desired output such as an excel spreadsheet or third party solution for the next stage of the process.

### Deploy in the iManage Cloud or on-premises

#### About iManage™

iManage is the leading provider of work product management solutions for legal, accounting and financial services firms and the corporate departments they serve. [ILTA's 2017 Innovative Solution Provider of the Year](#), iManage helps professionals streamline the creation, sharing, governance and security of their work product. Over 3,000 organizations around the world — including more than 2,000 law firms — rely on iManage to help them deliver great client work.

Headquartered in Chicago, IL, iManage is a management-owned company. For more information, please visit [imanage.com](https://imanage.com).