

Leading Brazilian Law Firm Ferro, Castro Neves, Daltro & Gomide Modernizes Its Work Product Management

iManage Work 10 simplifies searches, collaboration and remote access



Industry

- Legal

Challenges:

- Law firm outgrowing its existing document and email management system
- Documents and emails hard to search, because they were stored on individual devices and mailboxes
- Remote access to important files difficult to achieve without resorting to consumer file-sharing services, thumb drives or remote access software
- Need easy-to-learn solution so that lawyers don't lose valuable time

Founded in 2005, [Ferro, Castro Neves, Daltro & Gomide Advogados \(FCDG\)](#) is a Brazilian law firm specializing in litigation and arbitration. From its offices in São Paulo and Rio de Janeiro, FCDG represents clients in a variety of industries before Brazilian courts, governmental agencies and national institutions. Since its founding, the firm has earned a reputation as a leading firm in its field with recognition from international law guides such as Chambers and Partners, Who's Who and The Legal 500.

Challenge

After opening its doors in 2005, FCDG experienced significant growth fueled by litigation and arbitration activity. As the firm grew, it became increasingly difficult for the firm to organize all of their client and matter files and collaborate effectively using the applications they had at their disposal.

Searching for important documents and emails became difficult because FCDG's lawyers would often save these items locally on their own hard drive or in their own Outlook mailbox. Accessing these items remotely — either on-site with the client or in the courtroom — was a cumbersome process which required using a consumer file-sharing service, loading materials onto a portable hard drive or using a remote access program to reach their desktops.

Finding an item is as easy as searching Google because of the simple layout and user interface of iManage Work 10 — it's similar to the web sites we're familiar with using.

— **Karina Goldberg, Partner, FCDG**

Solutions:

- iManage Work 10 deployed on the iManage Cloud
- Unified, secure engagement folders organize emails and document attachments side-by-side with other work product
- Modern user experience provides an intuitive layout and consistent interface on all devices

Benefits:

- No extensive training required for iManage Work 10, enabling lawyers to focus on billable work
- Easily search and find documents and emails, saving time
- Remove friction points around remotely accessing files, increasing productivity and enhancing level of service professionals can deliver

Products:

- iManage Work
- iManage Cloud

About iManage

iManage transforms how professionals in legal, accounting and financial services get work done by combining the power of artificial intelligence with market leading document and email management. iManage automates routine cognitive tasks, provides powerful insights and streamlines how professionals work, while maintaining the highest level of security and governance over critical client and corporate data. Over one million professionals at over 3,000 organizations in over 65 countries – including more than 2,000 law firms and 500 corporate legal departments – rely on iManage to deliver great client work.

For more information, visit imanager.com



“We had a very basic system to manage our files and there were severe limitations across the board,” said Karina Goldberg, Partner, FCDG. “Our consumer file-sharing service couldn’t provide the document security our firm needed. And storing documents on portable hard drives made it difficult to collaborate with other team members when we worked remotely.”

Solution

Several of the lawyers at FCDG had previous experience with iManage from their time at other firms. Upon reviewing iManage’s current offerings as well as those of several competitors, FCDG found an ideal solution in iManage Work 10.

Designed from the ground up to meet the needs of the modern professional, iManage Work 10 provides market leading document and email management supported by dozens of smart features that help professionals work more efficiently. An intuitive, mobile-first user interface provides a consistent user experience across phones, tablets and computers.

“Our lawyers needed a system that was easy to learn and easy to adopt,” said Goldberg. “When I saw iManage Work 10, I knew that it would be easy to introduce it into the firm and it would be a smooth transition for our professionals — the product is very straightforward.”

To further jumpstart its adoption of iManage, FCDG implemented iManage Work 10 in the iManage Cloud, iManage’s secure, high-performance cloud service. iManage partner [Docwise](#) assisted with the implementation, completing the deployment in a matter of weeks and providing valuable guidance throughout the various stages of the rollout.

Benefit

Since going live with iManage Work 10, FCDG has experienced numerous benefits from its new, modern work product management platform.

“Search is so much easier now,” said Goldberg. “All of our documents and emails are in a single, central location, rather than saved on individual computers. Finding an item is as easy as searching Google because of the simple layout and user interface of iManage Work 10. The smart work lists figure out what matters you work on the most as well as what documents you need access to and puts them right at your fingertips. It makes everything easier and faster.”

Accessing important documents and emails on-the-go has also been greatly simplified. “The ability to access all my critical files on my mobile phone with iManage Work 10 is amazing,” said Goldberg. “It’s easy to navigate and it’s much faster than our remote access program. All of our lawyers are impressed with how remote access to their files is so much easier now. Obviously, this makes it simple and effortless for us to get work done when we’re discussing documents with clients or even when we’re in the courtroom and need to quickly pull up an important piece of litigation.”

While iManage Work 10 has enhanced the way FCDG’s professionals get work done, iManage Cloud has ensured that their work product is properly protected. “It feels good to not only know that all our confidential files aren’t just easier for us to find and access — they’re also more secure than ever because of the deep layers of security and around-the-clock monitoring of iManage Cloud,” said Goldberg. “That’s definitely a huge benefit for our firm and our clients.”

“Our firm is always evolving and growing and we need our applications to keep up with us,” said Goldberg. “With iManage Work 10, we have a document and email management system that’s truly professional grade.”